



Biotech Innovation Gallery (BIG) Fall 2024 Knowledge Exchange Webinar Series

Join us for the first two BIG Fall 2024 Knowledge Exchange Webinars!

Framework for a Model Investor Pitch

- **Featuring: Darren Cooke**, Interim Chief Innovation & Entrepreneurship Officer, UC Berkeley, Executive Director of UC Berkeley Life Sciences Entrepreneurship Center, and Professional Faculty Member at the Haas School of Business
- **Date and Time:** Wednesday, September 25, 2024 | 2:00-2:30pm PDT

Darren Cooke will provide a comprehensive framework for crafting an effective investor pitch, highlighting what investors seek, and how to anticipate their questions.

September BIG KE Webinar

Target Product Profile: A Roadmap Towards Successful Product Development

- **Featuring: Roger Halualani**, Principal, Epiphany Partners Inc. and Halualani & Associates
- **Date and Time:** Friday, October 4, 2024 | 10:00-11:00am PDT

Roger Halualani will discuss how the Target Product Profile can help teams determine developmental priorities (both clinical and preclinical), guide regulatory and intellectual property processes, assess commercial potential, and identify other key areas of needs (manufacturing, reimbursement, distribution). While this talk will focus on drug development, many of these

concepts can be applied across other industries, especially as the commercial landscape and governmental regulations shift in today's changing environments.

October BIG KE Webinar

Two UC Davis-associated Startups Compete in Finals at Pitch Elk Grove 2024 Tonight!

Join us this evening as we cheer on two UC Davis-associated startups, [AlVision Food](#) and [Japa](#), in the finals of the Pitch Elk Grove 2024 competition! Their selection among a record number of applicants showcases the university's strong influence in fostering impactful and meaningful ventures. We are proud to see UC Davis entrepreneurs leading the way in Northern California's startup ecosystem!



[RSVP Here](#)

OUP Webinar

*Finding Your Startup CEO
Part 2 - Sourcing*

September 24, 2024 | 12:00 pm ET



While innovations out of academia in the STEM area are the basis of more than 1000 startup companies per year in the U.S., academic inventors are not always the right fit to lead these startup companies. Given this, how does an academic founder find a great individual to fill the CEO position? Following up on the first session of this two-part webinar series, OUP Managing Partner Matt Cohen will moderate a panel discussion on sourcing C-level candidates for your academic startup company. The panelists each come from different perspectives of the C-level recruitment process – a talent partner at a startup studio, a serial academic startup founder, and a recruiter.

[Register Here](#)

Join us in Celebrating Innovation at GFX24!

Join us at GFX24, Growth Factory's premier annual venture conference and startup showcase, on October 10th at the Roebbelen

Center in Roseville, CA. This pivotal event brings together the brightest minds from the Greater Sacramento area to foster regional growth and development. Secure a 25% discount on your GFX Conference Pass with the code SEGAECOSYSTEM, granting you full access to the conference and the Backyard

Awards Party.

- **Date and Time:** October 10, 8:00am – 8:00pm
- **Venue:** [Roebbelen Center, 700 Event Center Dr, Roseville, CA 95678](#)

Don't miss this key event in Northern California's entrepreneurial landscape!

[Learn More](#)

UC Davis-associated Startup Galy Lands \$33M Series B Raise for Lab Grown Cotton

UC Davis-associated startup [Galy](#) has secured \$33M in an oversubscribed Series B investment round led by Bill Gates' Breakthrough Energy Ventures, accelerating the startup's mission to essentially eliminate cotton's water consumption by growing it in labs. The fundraise also included two of the world's largest fast-fashion brands, H&M Group and Inditex (the parent company of Zara, Bershka, Stradivarius and more), alongside Indorama Ventures, Endeavor Scale-up Ventures, and Unreasonable. The sum takes the total raised by Galy to over \$65M.



[Read More at Green Queen](#)

Funding Opportunities

CITRIS Innovation Fellowship and AIC Awards

The Center for Information Technology Research in the Interest of Society and the Banatao Institute (CITRIS) at the University of California (UC), in partnership with the Academic Innovation Catalyst (AIC), have launched the CITRIS Innovation Fellowship program and the AIC Awards, aimed at transforming UC research into viable commercial solutions to address society's most pressing challenges. [Learn more.](#)
Deadline: October 7, 2024

VentureWell 2024 Ecosystem Futures Fellowship Call for Proposals

Lead the future of innovation at your higher education institution with the VentureWell Ecosystem Futures

Fellowship. This new fellowship focuses on scalable science, technology, engineering, and math (STEM) innovation and entrepreneurship (I&E) ecosystem solutions through the lens of environmental and social sustainability and inclusive innovation. This program offers professional development, immersive learning experiences, and a supportive community of leaders. [Learn more](#). Deadline: October 23, 2024

NHLBI's Catalyze Preclinical Program Expression of Interest Submissions

The Catalyze Program initiatives support product development, including product definition small molecules, biologics, devices, diagnostics and enabling technologies and transformative platforms through five grant funding opportunities. Catalyze preclinical services support preclinical development activities from end-stage proof-of-concept, through preclinical development and US regulatory approval. Applicants request specific services to advance their technology. [Learn more](#). Deadline: November 21, 2024

Climate Program Office FY2025 Modeling, Analysis, Predictions, and Projections Program

CPO advances science and informs decisions for climate adaptation, resilience, and mitigation through NOAA and the U.S. Global Change Research Program. Its research addresses urgent climate challenges, fosters innovation in Earth and social sciences, supports key reports like the National Climate Assessment, enhances NOAA's capabilities for drought, heat, and flood information, and educates the next generation of experts to support NOAA's climate mission. [Learn more](#). Deadline: December 9, 2024

Regional Resilience Innovation Incubator

The Regional Resilience Innovation Incubators (R2I2) is a cross-directorate NSF solicitation led by the Directorate for Geosciences (GEO) and the Directorate for Technology, Innovation and Partnerships (TIP). R2I2 will support community- engaged team science to co-design high-impact solutions to climate-related societal challenges that leverage recent advances in fundamental climate change and Earth system science research. [Learn more](#). Deadline: December 16, 2024

Agriculture and Food Research Initiative - Foundational and Applied Science Program

To meet the growing population's food needs, we must develop innovative, safe, and sustainable management strategies for livestock, crops, and critical underlying resources. Applications that address climate change, food and nutrition security, expanding markets for producers, indigenous traditional ecological knowledge, and equity for underserved producers are welcome. [Apply here](#). Deadline: December 31, 2024

Growth Factory - Accelerating Venture-Backable Startups

The goal of this local startup accelerator is to help founders of pre-seed to seed stage venture backable companies located in the Greater Sacramento Region rapidly achieve product-market fit, positioning them to raise funds and achieve revenue of \$1M in ARR within 18 months. Applications are open on a rolling admissions basis. [Apply here](#).

UC Davis Office of Research - Links to Funding Sources

Browse the listings of funding announcements provided by sponsoring agencies and other pertinent information about obtaining critical research funding. [View the complete list here](#).

Educational Opportunities

AgriFoodTech Entrepreneurs Resource Program

The Sacramento Entrepreneurial Growth Alliance and the leadership of AgStart are offering no-cost expert-driven support to enable AgriTech startup to become investment-ready and strategically positioned for market entry. [Learn more](#). Date: Ongoing

Carlsen Center Lean Startup Bootcamp

The Lean Startup Bootcamp is a two-day workshop designed to help entrepreneurs validate their business ideas, build MVPs, and create sustainable startups. Participants will engage in hands-on exercises focused on customer discovery, business modeling, and rapid prototyping, guided by experienced mentors. This event is ideal for early-stage founders looking to apply Lean Startup principles to their ventures. [Register here](#). Date: September 20-21, 2024

Startup Challenge Fall 2024

Hosted by the Carlsen Center, the Startup Challenge is a weekend of DOING not TALKING, receiving support in making traction on an idea you have been looking to bring to fruition! It is a weekend-long experiential learning event: Friday night through Sunday night. Teams must be present for the bulk of the weekend. [Register here](#). Cohort Begins: September 27, 2024

OUP Webinar: Ask a VC - 2024

Join OUP for their fifth annual 'Ask a VC' webinar, a session where academic founders and partner TTOs can ask Managing Partners Marc Singer and Bill Harrington anything and everything as it pertains to venture capital operations, decision-making, and the current investing environment. [Learn more](#). Date: October 8, 2024 | 9:00am PDT

Nucleate Activator Program

Nucleate's Activator program is now open for applications, offering an opportunity for academic founders to turn their biotech and life sciences research into successful startups. This free, non-dilutive program provides mentorship, access to resources, and the chance to connect with a vast network of industry experts and investors. Ideal for those looking to commercialize breakthrough technologies, the program culminates in a showcase event where participants can pitch their ventures. [Learn more](#). Deadline: October 15, 2024

Building Collaboration: UC Davis and Lawrence Berkeley National Lab

Join us for a virtual morning with our colleagues from Lawrence Berkeley National Lab! We'll cover an overview of the Lab and UCD leadership on research priorities, details on unique user facilities and how to access them, and info on internship programs. [Register here](#). Date: October 23, 2024

NorCal Entrepreneur Hub

The NorCal Entrepreneur Hub is a dynamic online platform that enables innovators, startup founders, and small business owners to find and connect with the right resources for their business, including investors, universities, mentoring programs, networking groups, training programs, and more. This FREE regional tool is a great place for any startup founder or small business owner to get started and/or look for resources as you grow. [Learn more](#).

Regional Events

Startup World Cup - Sacramento Regional Competition

10 startups will compete for the title of Sacramento Regional Winner! The winner goes to the Global Grand Finale in San Francisco from 10/2-10/4/2024 to compete against 100 other regional winners from around the world for a \$1 million USD investment prize. [Get tickets here](#). Date: September 23, 2024

Startup Happy Hour

Come join for a fun evening at Alaro Craft Brewery! Network, relax, and connect with fellow startup enthusiasts. Featuring Sonny Mayugba. [RSVP here](#). Date: September 24, 2024 | 5:00-7:00pm PDT

1 Million Cups

Present your early-stage company to your peers. Or just grab a coffee and listen.

Date: [Every Wednesday](#)

Business Casual: Get Your Creative Biz Together

Every fourth Saturday of the month, Atrium's mentorship team will be hosting a free business basics discussion group. Growing your creative business can seem like a daunting task. Atrium is here to help take your ideas from the drawing board to the boardroom with free "get started right" business workshops for creative startups. Come with a laptop and a ready-to-grow mentality. [Register now](#). Date: Ongoing

California Life Sciences Institute FAST Advisory Program

Get the coaching you need to perfect your business model. [Apply now](#). Date: Ongoing

Bay Area NSF Innovation Corps Immersive Short Course

Join the weeklong immersive course for university researchers and early-stage startup founders. [Apply now](#). Date: Ongoing

Industry Events

GFX24 Venture Summit

Attend GFX24, Growth Factory's premier annual venture conference and startup showcase, on October 10th at the Roebbelen Center in Roseville, CA. This pivotal event brings together the brightest minds from the Greater Sacramento area to foster regional growth and development. Secure a 25% discount on your GFX Conference Pass with the code SEGAECOSYSTEM, granting you full access to the conference and the Backyard Awards Party. [Learn more](#). Dates: October 9-10, 2024

Seed Central: The Essential Networking Event

The roundtable will bring together Seed Central members and the new Chair of the Department of Plant Sciences so they can learn about each other and engage in a beneficial dialog. Questions from the audience will also be discussed. [Register here](#). Dates: October 10, 2024

SOSV Climate Tech Summit

The SOSV Climate Tech Summit aims to convene the climate tech startup ecosystem of founders, investors, technologists, corporates, policymakers and media to discuss the extreme challenges ahead. [Learn more](#). Dates: October 14-18, 2024

Bio Investor Forum

The BIO Investor Forum is an exclusive event designed for early-stage and established biotech companies to connect with investors, partners, and peers. Attendees will have the opportunity to showcase their innovations, engage in one-on-one meetings, and explore strategic collaborations. This forum is a key event for anyone involved in biotech investment and business development, providing a platform to drive growth and innovation in the life sciences sector. [Learn more](#). Dates: October 15-16, 2024

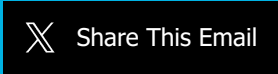
TechCrunch Disrupt 2024

Disrupt is where you'll find innovation for every stage of your startup journey. Whether you're a budding founder with a revolutionary idea, a seasoned startup looking to scale, or an investor seeking the next big thing, Disrupt offers unparalleled resources, connections, and expert insights to propel your venture forward. [Learn more](#). Dates: October 28-30, 2024

UC Davis Venture Catalyst supports the development of new UC Davis-associated ventures fueled by university research and technology. Venture Catalyst offers several innovative programs that bridge the gap between early-stage research and commercialization and provide entrepreneurs the resources, support, and connections needed to successfully form and grow technology-based startups. With a focus on accelerating technology-led economic development in the Davis-Sacramento region, Venture Catalyst also works closely with partners in the regional innovation and economic development ecosystems.

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